

Welcome to



IAATI UK Newsletter – May, June, July and August 2016 (It's been busy)

It has been a few months now since the IAATI 2016 conference and already the event seems a lifetime away. The IAATI UK Board would like to thank all attendees, speakers, exhibitors and sponsors for what was a superb event. We have also had some great words from some of our sponsors as feedback (Appx:2) I think all would agree that vehicle crime and vehicle 'enabled' crime is increasing. The criminals we are facing now though are not so opportunistic more seriously organised and perpetuating said crimes more frequently on a commercial scale. It was apparent to me at the conference that there is certainly less resource available to tackle the problems we are all seeing but for those involved the calibre of knowledge is great and networking is key to promote good practise, IAATI UK can only encourage this, not just here but globally. (See Appx:3 for conference photos).

It has been pretty non-stop since the IAATI UK conference and in August I was lucky enough to attend the IAATI international conference in Murfreesboro, Tennessee and present to all attendees as the UK Branch President along with all other chapter presidents. The event throughout was a big success, 323 people attended in total or at least the last count I heard. It also clearly demonstrates there is still real need for knowledge from IAATI conferences. There were some good subjects discussed here, current crime trends from all over the world and issues we are all facing. It was not lost on me though that the UK appears to be receiving the majority of electronic compromise thefts. It is an issue in America and elsewhere but just doesn't appear as prevalent as it does here. I was surprised by this but would anticipate it will not take long for other countries to start facing these emerging threats what with YouTube and Ebay available globally. It was also very apparent that the UK has a lot to offer the discussion on vehicle crime/vehicle enabled crime and we house some of the best solution makers worldwide to tackle the current problems. We need voices from law enforcement, insurers, lenders, private industry to encourage knowledge sharing. The criminals are winning, they are using the internet better and becoming more anonymous. It is going to be a busy few years ahead would be my take, for all of us.

Please see attached for my international Board report (Appx:1) as to how the UK is functioning currently. This was received well and another objective whilst in the states was to put forward a tender to international that the UK would like to host the international conference in 2019. I am pleased to say with a fair bit of work from John O'Byrne (1st VP / Past President), David Northey and myself we have been successful in our tender.

Location is still not finalised but we have already shortlisted a few cities that are possible. **Only 3 years away** but I would suspect it will come around soon enough. Personally I am massively chuffed in securing this event and truly believe the UK can house an excellent international conference and showcase to IAATI worldwide why the UK is such a leading light and voice on vehicle crime.

The British Crime Survey stats have just been sent across to me for period April 2015 to March 2016. (<https://t.co/HLNeW3v7GS>) 8% rise highlighted with 82,047 vehicles recorded. As most will know this does not account for vehicles taken from burglary, vehicles sold on fraudulently. How many vehicles sold on through fraud were considered a 'civil matter' and not recorded at all? Again fraud would account for the clocking cases I have been involved in this year. Three in total and the fraudsters have been charged in all cases but again 'fraud' (involving vehicles) would be a stat I would really like to see. It has always troubled me that the stats do not present the true extent of stolen vehicles. Without a true picture it is always going to be impossible to gauge the full extent of the problems faced. Moreover vehicle crime appears to be falling more and more into the property theft category and therefore not a police priority. Again this appears backward logic to me, you only need to see the amount of police time pulling uninsured drivers or drivers without tax or MOT and it clearly shows how much time is taken up for police in such cases. More intelligent data analysis and bit of clever thinking would probably get us all to see how much crime is being committed with the common factor in all being vehicles.

As many of you will know I keep quite an eye on all social media platforms. Much as they have their pitfalls to usage I still believe used in the correct way they are a very valuable tool in order to get information out to 'many pairs of eyes' in a very quick fashion. It also helps identify trends with stolen vehicles and a great example of this is the huge surge in the theft of Land Rover Defenders or the more brazen approach of stripping it where it's parked. I still see far too many pictures daily highlighting this trend. This one angered me though and completely shows the psyche of 'untouchable' by the criminals operating these crimes. Words fail me with this one.

Parts stolen Friday 26th August 2016 off rural police vehicle in Leicestershire.



There appears to have been a lot of good results, stats and news kicking about in August. Again social media keeps me up to date with most. If ever there was an example of how law enforcement needs to pull down the barriers to work with one another(globally) this article highlights it well.

<http://www.telegraph.co.uk/news/2016/08/11/joint-spain-uk-operation-busts-gang-using-stolen-british-cars-to/>

Well done to the NCA, Merseyside and all others on this excellent operation and result. I would like to know more on this operation as believe it would make an excellent presentation for the 2017 IAATI UK conference. Maybe a potential award winner? Please email details if you know more about this one.

As some members will know from my presentations and 'My Friend in Jesus' operation ongoing you would already know lots of UK wanted vehicles are being found in Southern Spain. Jesus regularly sends me pictures and we talk through Google translate.



The answers in green are mine. 'Apoderarse de ella mi Amigo' translates to 'Seize it my friend' and 'Criminales mudos' translates to 'dumb criminals'. I've still haven't had the VIN number passed across from Jesus yet but sure I will and we'll again find the true identity. This little operation we have ongoing for about the last six months now is proving fruitful. To date, pictures sent across equate to in excess of £1Million of vehicles. Not every vehicle is dodgy. Trouble is over 70% of the ones we do discuss are.

This information sharing has led to a cloned Land Rover Discovery coming back and hopefully a Porsche Cayenne soon to be repatriated to the lender in the next few weeks. The lender's senior fraud guy has also joined IAATI UK after the help provided.

The above is just an example of how IAATI works for me. It's the benchmark you are dealing with someone credible. It has taken up a little time on these but again has rewarded in the knowledge that a lot of UK wanted vehicles appear to be taking a route to South Spain, obviously thinking

they cannot be checked. We have changed this in a small way. Communication through Whatsapp is free, we both have smart phones so pics are always great. I'm learning bits of Spanish through vehicle crime!! Who'd have thought? Again the Google translate app is free and really takes the barriers away when dealing in different languages. There is also the laughter I get from some pictures...



This is actually one of the legitimate vehicles he found. OK doesn't configure to UK standards of plate spacing but the VRM: T006EXY is genuine and true. No issues with the vehicle.

(Except for the owners taste).

There were problems with **this one** though and clearly highlights the brazen psyche of the criminals in this day and age using vehicles. Again words fail me.



There has been some analysis done by NaVCIS on vehicle theft in February off PNC and whereas I do not have permissions to publish the results directly there was one stand out figure that I worked out from the figures though. This was that 28.5% of thefts are believed to now be keyless. I would be interested to speak with insurers if this is the trend they are seeing in claims presented?

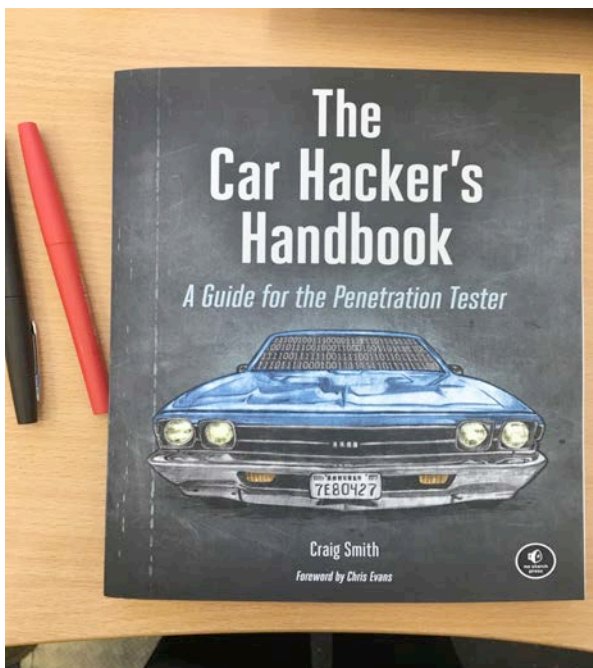
An area of UK law enforcement that I've been impressed with a lot with of late are CMPG (Central Motorway Police Group). Their regular twitter updates highlight they have seized yet another stolen vehicle which usually relates to about another 6 charges and these posts are fairly regular. Not surprising the logic of 'car thieves use road networks' is clearly not lost on them. Their works with TISPOL also in aiming to make the European Roads Network safer should also be commended. Paul Keasey was an excellent speaker at the recent UK conference for those who couldn't attend but we would like to get Paul back to speak at IAATI UK in the future and believe IAATI UK should encourage further relationships on knowledge sharing.

The IAATI UK website is the best place to inform and provide updates. If it's of a sensitive nature it can be placed in the members only access area so restricted material. If any IAATI members feel they have anything they would like added please get in touch.

The UK website is looking good since the excellent work carried out by Phil Swift and Luke. Many thanks again to both of them for this and managing the work getting done. www.iaati.org.uk

There's heaps of other scandalous news going about at the moment. 100,000,000 VWs and others are all about to go missing (at once) because someone's found a hack to the key!! If this were the case how come 100,000,000 haven't gone then?

I'm not too technical or IT literate but all this car hacking stuff does scare me. Do people want cars to take control? I'll be pushing up daisies before I would let that one happen. Books bought off eBay for a few pounds that give you insight how to do it concern me. So does kit off eBay even more...



<https://www.youtube.com/watch?v=RLWyA5phe5E>

Congratulations are in order as well for Professor Charles Curry who presented on GPS Jamming at the recent conference. The work and information in his presentation showed the work going into this sector was clear to see. Great to see it has been recognised. Well done Charles.

<http://www.chronos.co.uk/index.php/en/charles-curry-receives-honourary-professorship-from-the-university-of-bath>

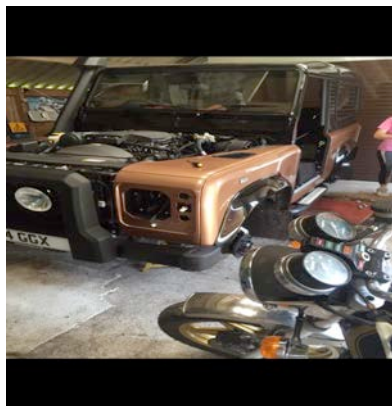
Well done to BikeTrac of late. Again a lot of posts on Twitter about recovering bikes. Spotting a trend that Ducatis, particularly the Diavel model, particularly London area is good information also.

With two wheels being such good get away vehicles and easy to steal is it any wonder the media shows us pictures like this?



<http://www.standard.co.uk/news/crime/detective-london-gangs-using-stolen-mopeds-to-carry-out-murders-and-driveby-shootings-a3215281.html>

I am on the hunt for good photos. My presentation to international was pretty much all good images to highlight the problems and really converted across easily all participants. I don't have enough pictures of chop shop operations and still believe this is accounting for the vehicles we are never seeing again. 53% is the closest I can get to regarding how many vehicles are recovered in the UK vs recorded loss. Aliens are not stealing Audis I do know. The real problem we face is 'butchered vehicles' even the adopted title of said crimes is a harsh truth.





'Organised Criminal 'Hamsters' (typo)

*My iPhone auto corrected
'Gangsters' into 'Hamsters'
while discussing Organised
Criminal Gangs.*

*It has certainly put a whole new
spin on car crime knowing this.
(We know they like wheels)*

**FROSTING UK 2017 – UK Awareness
Campaign.(IAATI)**

**It is prior to September 2016 and dare I say it
within the next month we may start to see
frost on vehicles. IAATI UK will be working
with law enforcement to drive a multimedia
campaign to raise awareness of this issue that
results in too many victims year on year.**



IAATI UK is currently aiming to pull together a one day awareness and networking event on vehicle crime in November 2016. We are keen to highlight the current problems, attack methods and MO's in operation. We are also very keen to hear from insurers and/or lenders as to the problems they are facing with their respective fleets.

We are keen to demonstrate some of the kit that is defeating vehicles currently and hear what insurers are facing regarding claims presented when both key sets are present. The IAATI website or newsletters will provide further details in the coming months.

ANY points, queries or questions you may have please do not hesitate to contact me directly at justinpowell@iaati.org.uk but rest assured I will be doing everything within my power and with the assistance of my Board to keep 2016 engaging, informative and successful.

Best regards

Justin Powell – IAATI UK President

Appx:1

UK BOARD REPORT FOR INTERNATIONAL

The UK Branch has recently held its national training seminar at Loughborough University where we had stakeholders from over 30 organisations present with up to 132 delegates attending this two day course.

A wide variety of excellent subjects were discussed by some great speakers. Jaguar/Landrover on Keyless Theft, Vehicle concealment for smuggling arms and drugs by the National Crime Agency (NCA), NaVCIS (National Vehicle Intelligence Unit) on Ports operations and cars in containers. 'The evolution of vehicle crime' by the head of the national roads policing unit, Cash for Crash by IFED (Insurance Fraud Enforcement Division) Car crime with GPS Jammers was fascinating from Chronos Technology as was Operation Navigate by APU on over £1M of stolen UK vehicles tracked down and located in Uganda. Datatag and PANIU (Plant and Agriculture National Intelligence Unit) discussed bike and plant theft and initiatives in these areas providing a well rounded conference.

All in all we successfully highlighted many new methods of vehicle theft through emerging technologies and how vehicles are enabling many other crimes such as fraud and trafficking. The main statement throughout was 'A Partnership Approach' in this age of austerity means we all need to work smarter and IAATI is ideally placed to make the connections between law enforcement, insurers, lenders and private stakeholders in achieving this aim and curbing the current threats.

Sponsors for the conference were: Vehicle Provenance, Trade Vehicle Locks, Vodafone Automotive, DATATAG, Chronos Technology, BikeTrac, Hafren Fasteners, Claims Management and Adjusting (CMA), CDL Vehicle Information Services, McGard, Selectamark, Forecourt Eye and Validate - ID.

The branch has over 115 financial members and is planning a Theft Awareness Seminar in October for Police, insurers and current IAATI UK members.

We also host a large social media presence (Facebook, Twitter, LinkedIn). These platforms are useful for promoting the IAATI brand and what our branch has been up to. We revamped the IAATI UK website at the start of 2016 giving it a lot fresher and current feel and allowing us greater control and again ability to promote our branch to prospective members.

The branch had two attendees at the Interpol conference in February 2016 and will have three attendees at this International conference and I am happy to report that we are financially viable and active within the industry. We have a solid UK Board of Directors to take us forward.

The branch is bidding for the 2019 International conference with venues being considered in Loughborough, London, Glasgow and Edinburgh.

Our next training seminar is being held in Loughborough university on the 31st may, 2017.

Appx:2

Sponsors feedback

Trade Vehicle Locks (TVL)

TVL's team were pleased with the amount of engagement we received through the delegates. A really good cross sector of law enforcement and industry were engaged to see some of the solutions we have on offer to some of the current threats posed by vehicle crime. The subjects discussed really highlighted how we all need to work together to curb the current threats and sharing knowledge and good networking to this is key. IAATI certainly proved it can pull together the right stakeholders and this has led to further engagement with TVL after the conference. With the success of this one we are certainly looking forward to next year!

Vehicle Provenance Limited

Really impressed with this years conference. The new location was excellent as was the quality and calibre of speakers and exhibitors who attended. It was also great to see the diversity of candidates from all sectors of the industry which clearly highlights the current problems being faced. The knowledge and contacts gained have already lead to further business opportunities and partnership approaches to tackle the current problems. It is clear to see why the IAATI UK conference has become the UK's leading

conference discussing vehicle theft and vehicle 'enabled' issues. Certainly looking forward to next years event.

Vodafone Automotive

Great conference and really gave us a platform to demonstrate how our technologies can help in the fight against vehicle crime. Being able to present also helped us highlight what we have learned along the way. With vehicle crime on the increase technologies will also play a large factor in curb the threat of vehicle theft.

DATATAG

Datag's whole team was very impressed with this year conference and the new location, in Loughborough, was convenient and an excellent venue for the event. It was nice to hear from a wide range of speakers, all of a high calibre, from diverse backgrounds. All sectors of the industry were well represented which helped to highlight all the current problems being faced in tackling the many different types of criminal activity.

The new contacts that we made have already led to further business opportunities. We like the partnership approach taken, which we believe to be essential, to tackle all the current problems.

It's clear to see why the IAATI UK conference has become one of the leading conferences discussing vehicle theft and we look forward to supporting and participating in next year's event.

Chronos Technology Limited

Excellent event in Loughborough. Some good new contacts as well as the opportunity to keep up with existing contacts. Since the event we have had some positive feedback and are now working in wider parts of the industry. Look forward to next year and will be bringing latest news on our GPS Jammer Detection technology, where it is deployed and success stories.

Hafren Fasteners

Matthew Lynes Managing Director of Hafren Fastener explains, "Hafren Fasteners have always been happy to support the IAATI conference, which plays an important role in reducing the theft of and from vehicles.

There's an incredibly strong alignment between our two organizations, both are committed to preventing crime and theft through innovative approaches, and collaborations with parallel organisations/professionals."

We have always had a great experience at the IAATI conference, with a lot of attendees, inspirational speakers, interactive workshops, fantastic networking opportunities and breakout discussions we have found it an invaluable resource and a mainstay of our calendar.

Claims Management and Adjusting (CMA)

It was pleasing to see a good mix of police, security experts, vehicle manufacturers, insurers and others with an interest in the subject of vehicle theft. That we are seeing an increase in reports of theft likely results from some complacency over the past years following the introduction of immobilisers and engine management units shortly before 2000. It was pleasing to see so many dedicated to the issue and to be able to meet and discuss the matters at a dedicated location – to have all parties brought together. I doubt we could have accomplished so much in a month of meetings! The environment was well suited to the presentations and I would welcome future use of the venue.

CDL Vehicle Information Services

My first visit to the conference was an eye-opener to the issues facing the industry and was very insightful. With some experienced and knowledgeable speakers and attendees, I definitely gained some interesting, useful and actionable information for our business.

BikeTrac

BikeTrac have been supporters of IAATI for a number of years but this years conference was really special. Lots of engagement with everyone and events such as this really do help the industry realise there are cost

effective solutions in the marketplace to tackle the current issues. We will never completely stop all vehicle crime but any barriers we can put in the criminals way or tools we can provide police with their investigations has always got to be a step in the right direction.

Appx:3

Please use the following link to view photos from this years conference.

<http://www.iaati.org.uk/conference-2017/conference-2016/>

ARE YOU NOT IAATI YET? IF NOT, WHY NOT?

‘A PARTNERSHIP APPROACH’ – GET INVOLVED.

#IAATIGLOBAL

